



## **RESPONSES TO QUESTIONS ABOUT THE RFP**

### **Residential Sector Market Characterization Study for New Construction and Existing Homes**

**December 9, 2024**

**Note:** Gwendolen St.Sauveur, a Architectural & Mechanical Design Consultant at BTF Net Zero Designs, agreed to share her contact information as a potential partner: 802-392-3395 / gwendolen@bitethefrost.com.

**Q1:** Are you able to share how much the previous consultant's bids were awarded for in the prior year(s) studies done in?

**A1:** The last residential market characterization RFP listed a maximum value of \$740,000. The PSD contracted with the winning bidder for a not-to-exceed value of the same amount, \$740,000. The budget for this RFP's project is not-to-exceed \$650,000.

**Q2:** Anything quirky or specific your department would like to see/receive around this study that may not be outlined details linked to that RFQ?

**A2:** No.

**Q3:** In the RFQ (pg.5) it is noted that the data gathering, survey & interview instruments used for prior market characterization studies could be made available on request. Please do share what you are able regarding these.

**A3:** A near-final version of the web survey instrument is available on request by email to philip.picotte@vermont.gov. The PSD does not have survey or inventory materials from on-site visits.

**Q4:** In the RFQ (pg.7) it notes Pre-2016 market assessments are available on request - please do send these along as able too - thank you.

**A4:** The 2013 final reports are available upon request by email.

**Q5:** In the RFQ (pg.8) it notes a collaborative effort with the EEU's, noting the bids shall include planning & budgeting to facilitate sufficient collaboration with the EEU's (EVT, BED & VGS) could you please elaborate a bit on this collaboration? Do some or all of the EEU's make data available for this study? Do they dedicate staff of their own for this collaboration? Or is it simply they wish to be included in weekly/month check-in meetings/plans?

**A5:** The EEU's comment on survey instruments and draft reports, although they don't typically join regular check-in calls unless a specific topic is relevant. The EEU's do provide assistance in providing contact information for potential participants, although participation recruitment, segmentation, and all mailing matters are the responsibility of the contractor. Efficiency Vermont makes available data on new construction projects that participated in their new construction program. They do not dedicate staff to the effort, although they do contribute staff time responding to requests for information or requests for comments/feedback.